



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 18

CTC
Market Report
· Fair demand .
· Few liquoring Assams maintaining quality met with some competition at easier levels than last.
· Mediums and plainer sorts saw less enquiry and witnessed withdrawals. Cachar followed similar trend.

Buying Analysis
· Western India : Supported liquoring Assams
· Major blenders - Quiet
· Exporters : Operated on bolder brokens and fannings Local & Other Internal : Fair support

Orthodox
Market Report
· Strong demand.
· Clean well made whole leaf and brokens sold around last. Remainder irregular and at times lower following quality. FOP and OP sold at irregularly lower rates. Leafy Fannings and cleaner secondaries sold around last.
· Remainder browner varieties sold at irregularly lower rates.

Buying Analysis
· Middle East : Good Support
· CIS: Operated
· Hindustan Unilever: Selective

DUST
Market Report
· Fair demand .
· All sorts sold easier following quality.
· Browner and plainer sorts saw withdrawals.

Buying Analysis
· Hindustan Unilever: Operated TCPL : Quiet
· Western India : Active for liquoring sorts
· Other Internal and Local : Fair Support

Darjeeling
Market Report
· Fair demand .
· Primarily organic whole leaf grades met with good enquiry while remainder sold at lower levels between Rs.600- Rs.750/- and many teas remained unsold. Greenish brokens and fannings sold in line with quality between Rs. 300-400/-. Lower elevation gardens witnessed strong resistance with few lots selling above Rs 400/- for whole leaf and Rs. 200/150 for Brokens /Fannings.
· Exporters : Mainstay TCPL- Selective Local/Internal : Good Support

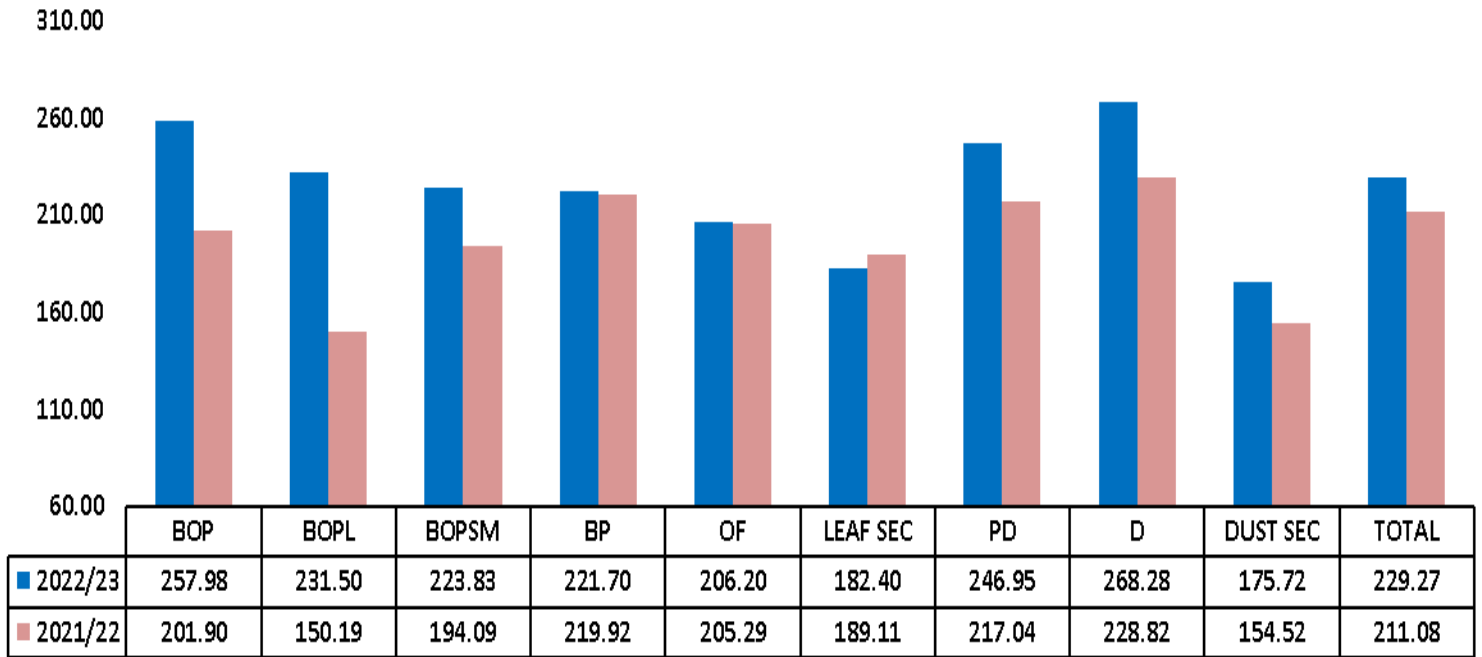
AUCTION AVERAGES

	2022/23			2021/22			UP TO SALE 18		
	SALE 18	SALE 17	+/-	SALE 18	SALE 17	+/-	2022/23	2021/22	2020/21
CTC LEAF	211.61	236.78	-25.16	219.60	203.92	15.68	225.48	211.28	143.86
DUST	221.97	244.73	-22.76	220.30	216.32	3.98	242.40	210.42	104.14
TOTAL	214.21	238.74	-24.53	219.79	206.64	13.16	229.27	211.08	135.67
ORTHODOX	272.05	280.14	-8.09	244.58	253.99	-9.41	264.32	250.87	121.38
DARJEELING	547.41	678.34	-130.93	695.95	658.58	37.37	587.06	555.12	-
ALL TEAS	238.90	258.13	-19.23	231.54	223.66	7.87	246.44	224.64	135.40

KOLKATA AUCTION AVERAGES

SALE	14	15	16	17	18	19
CTC LEAF	2022/23	222.79	229.66	234.36	236.78	211.61
	2021/22	206.30	215.93	209.79	203.92	219.60
DUST	2022/23	243.58	273.25	268.28	244.73	221.97
	2021/22	152.61	215.61	220.40	216.32	220.30
TOTAL	2022/23	225.51	236.80	241.59	238.74	214.21
	2021/22	195.14	215.88	212.06	206.64	219.79
ORTHODOX	2022/23	188.24	229.82	267.74	280.14	272.05
	2021/22	265.57	255.81	253.51	253.99	244.58
DARJEELING	2022/23	190.20	289.66	976.63	678.34	547.41
	2021/22	187.64	506.51	786.95	658.58	695.95

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 18



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 18

GRADE	2022-23		2021-22		GRADE	2022-23		2021-22		GRADE	2022-23		2021-22	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	80787.6	345.01	64693.4	288.07	FBOP	281442.9	271.83	336290.2	244.40	GBOP1/FBOP1	74920.9	214.68	66557.7	183.46
TGFOP	213725.9	318.10	217134.8	276.84	GFBOP	154129.8	273.95	143994.4	241.85	BOPF/GOF/FOF	79678.3	212.38	117540.8	179.36
GFOP	125231.9	302.19	122017.9	299.31	GBOP	156629.6	266.80	172300.8	239.23					
FOP	106872.8	257.10	97825.0	269.04	BPS	61484.0	266.19	59553.4	283.16					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	1,224,060	660,010	215.23	46%	781,504	442,585	239.54	43%	3,761,835	1,919,959	226.99	49%
FANNINGS	348,127	213,427	211.30	39%	255,166	161,942	240.88	37%	1,071,297	627,011	230.65	41%
LEAF SEC.	93,975	71,072	178.94	24%	44,484	33,170	179.84	25%	187,283	142,451	182.40	24%
LEAF TOTAL	1,666,162.5	944,509.5	211.61	43%	1,081,154.2	637,696.6	236.78	41%	5,020,416.0	2,689,421.2	225.48	46%
DUST	552,819	271,323	230.25	51%	365,820	195,351	249.29	47%	1,298,244	707,783	248.78	45%
DUST SEC.	70,480	44,657	171.64	37%	25,480	13,101	176.68	49%	114,922	67,642	175.72	41%
DUST TOTAL	623,298.6	315,979.3	221.97	49%	391,299.6	208,452.0	244.73	47%	1,413,166.5	775,425.1	242.40	45%
TOTAL	2,289,461.1	1,260,488.8	214.21	45%	1,472,453.8	846,148.6	238.74	43%	6,433,582.5	3,464,846.2	229.27	46%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	276,354	268,362	298.10	3%	182,268	175,813	310.40	4%	757,745	724,848	295.60	4%
BROKENS	315,663	310,038	268.51	2%	219,139	214,185	270.34	2%	788,721	770,602	269.39	2%
FANNINGS	43,499	42,247	205.96	3%	31,266	26,747	208.68	14%	111,651	103,484	197.75	7%
SECONDARY	54,997	50,515	210.66	8%	21,345	19,681	213.48	8%	228,031	215,509	172.97	5%
ORTH. TOTAL	690,513.6	671,162.3	272.05	3%	454,017.4	436,425.5	280.14	4%	1,886,147.3	1,814,441.5	264.32	4%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	36,116	14,858	750.11	59%	18,805	9,428	878.50	50%	86,972	47,637	768.37	45%
BROKENS	11,994	7,991	369.57	33%	4,332	3,625	450.30	16%	21,935	16,166	374.47	26%
FANNINGS	11,328	5,934	279.35	48%	4,895	3,154	342.10	36%	24,898	15,684	255.50	37%
DARJ. TOTAL	59,437.4	28,783.1	547.41	52%	28,032.0	16,206.2	678.34	42%	133,804.3	79,486.9	587.06	41%

OFFER / SOLD QUANTITY & AVERAGE PRICE

CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	1666162.5	944509.5	211.61	43%	1081154.2	637696.6	236.78	41%	5020416.0	2689421.2	225.48	46%
2021-22	1155637.6	955371.3	219.60	17%	1169319.9	935933.7	203.92	20%	5230023.3	3586962.5	211.28	31%
DUST				OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	623298.6	315979.3	221.97	49%	391299.6	208452.0	244.73	47%	1413166.5	775425.1	242.40	45%
2021-22	527284.7	360437.7	220.30	32%	355511.4	262788.8	216.32	26%	1543823.3	1042864.5	210.42	32%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	690513.6	671162.3	272.05	3%	454017.4	436425.5	280.14	4%	1886147.3	1814441.5	264.32	4%
2021-22	830901.6	729636.1	244.58	12%	503982.8	471370.1	253.99	6%	2056522.5	1817656.9	250.87	12%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	59437.4	28783.1	547.41	52%	28032.0	16206.2	678.34	42%	133804.3	79486.9	587.06	41%
2021-22	20826.9	12777.2	695.95	39%	19520.7	14057.4	658.58	28%	67169.4	45528.6	555.12	32%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2022-23	3039412.1	1960434.2	238.90	35%	1954503.2	1298780.3	258.13	34%	8453534.1	5358774.6	246.44	37%
2021-22	2534650.8	2058222.3	231.54	19%	2048334.8	1684150.1	223.66	18%	8897538.5	6493012.4	224.64	27%

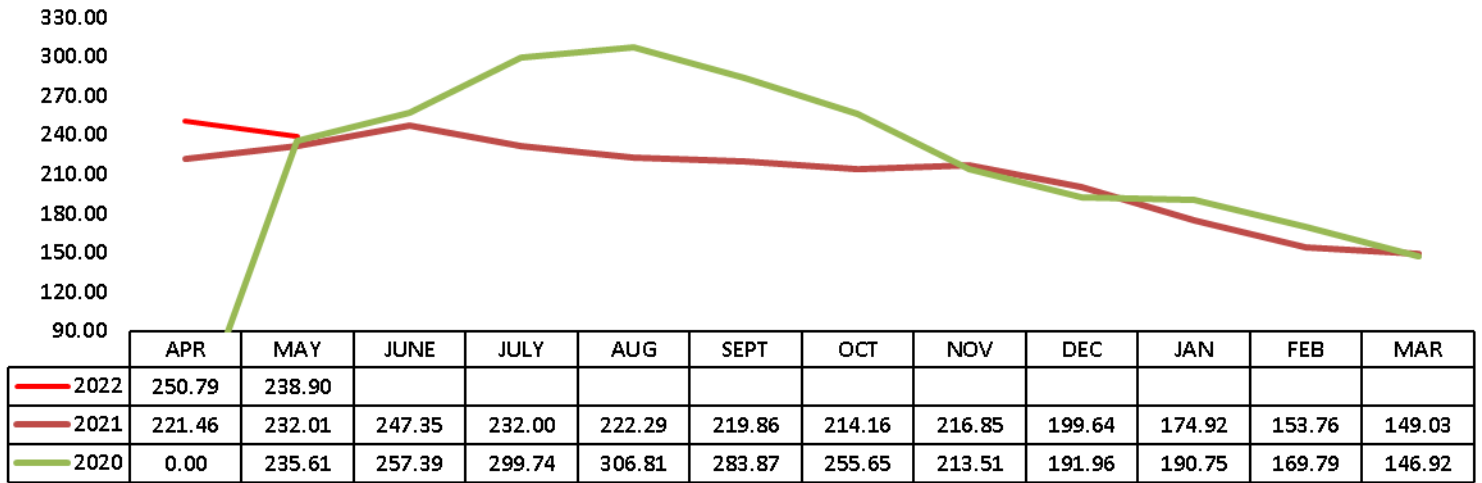
PRICE RANGE	CTC LEAF						DUST				
% OF TEAS SOLD	2022/23		UP TO SALE 18			2022/23		UP TO SALE 18			
	SALE 18	SALE 17	2022/23	2021/22	2020/21	SALE 18	SALE 17	2022/23	2021/22	2020/21	
	BELOW 160	24.70	16.82	21.56	19.64	69.15	16.57	11.84	14.20	19.39	91.52
BETWEEN 160.00-179.99	12.57	9.13	11.83	19.26	10.48	8.25	11.53	9.51	13.83	2.57	
BETWEEN 180.00-199.99	9.82	10.29	10.86	12.47	12.89	9.91	9.33	8.28	10.63	0.00	
BETWEEN 200.00-219.99	8.48	6.33	8.42	9.80	4.54	9.09	4.61	6.83	7.58	2.43	
BETWEEN 220.00-139.99	7.34	6.07	6.44	7.35	2.11	16.39	6.33	9.44	10.40	2.37	
BETWEEN 240.00-259.99	8.15	6.52	6.02	6.76	0.16	13.08	5.07	8.56	13.60	0.34	
BETWEEN 260.00-279.99	11.37	8.70	7.41	6.09	0.05	9.26	5.86	6.09	13.07	0.77	
ABOVE 280	17.56	36.14	27.46	18.65	0.61	17.45	45.43	37.09	11.50	0.00	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2022/23		UP TO SALE 18			% OF TEAS SOLD	2022/23		UP TO SALE 18
	SALE 18	SALE 17	2022/23	2021/22	2020/21		SALE 18	SALE 17	2022/23
	BELOW 200	3.59	3.82	13.71	11.34		89.57	BELOW 300.00	22.46
BETWEEN 200.00-219.99	4.02	1.40	2.73	1.71	10.43	BETWEEN 301.00-400.99	13.44	5.83	8.31
BETWEEN 220.00-239.99	12.09	8.01	8.11	16.39	0.00	BETWEEN 401.00-500.99	16.11	23.23	10.99
BETWEEN 240.00-259.99	9.43	8.92	7.47	27.28	0.00	BETWEEN 501.00-600.99	7.08	7.01	7.04
BETWEEN 260.00-279.99	38.89	39.92	34.54	20.16	0.00	BETWEEN 601.00-700.99	10.04	6.47	6.36
ABOVE 280	31.98	37.94	33.44	23.12	0.00	ABOVE 701.00	30.87	46.21	34.84

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2022					LAST YEAR-2021					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
19	35841	15147	2825	12566	66379	15080	21610	905	6237	43832	20761	-6463	1920	6329	22547
20	44981	25599	4601	18802	93983	22414	30231	2179	9540	64364	22567	-4632	2422	9262	29619
TOTAL	80822	40746	7426	31368	160362	37494	51841	3084	15777	108196	43328	-11095	4342	15591	52166

Kolkata Monthly Price Movement All Teas



CTTA BUYING (ALL TEAS) FOR THE SALE 18

	CTC LEAF			DUST				TOTAL					
	SALE 18												
OFFER	1,666,162.5			Kgs	OFFER	623,298.6		Kgs	OFFER	2,289,461.1			Kgs
SOLD	944,509.0			Kgs	SOLD	315,979.0		Kgs	SOLD	1,260,488.0			Kgs
SOLD %	57%				SOLD %	51%			SOLD %	55%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%		
Local	240,319.2	198.71	25%	W.India	85,732.2	250.55	27%	W.India	300,394.8	238.72	24%		
W.India	214,662.6	234.00	23%	HUL	65,970.8	236.12	21%	Local	257,519.2	196.22	20%		
N.India	159,238.1	220.39	17%	N.India	55,219.2	206.12	17%	N.India	214,457.3	216.72	17%		
WI.Pack	122,467.4	223.42	13%	WI.Pack	30,696.8	162.17	10%	WI.Pack	153,164.2	211.14	12%		
Exports	57,502.0	154.87	6%	S.India	27,018.4	246.34	9%	HUL	111,378.6	228.78	9%		
HUL	45,407.8	218.12	5%	Local	17,200.0	161.55	5%	Exports	71,736.8	158.66	6%		
Others	43,522.9	174.15	5%	Exports	14,234.8	173.95	5%	S.India	61,310.0	223.58	5%		
S.India	34,291.6	205.65	4%	Others	12,808.0	249.17	4%	Others	56,330.9	191.21	4%		
NI.Pack	22,995.2	234.96	2%	NI.Pack	7,098.8	228.02	2%	NI.Pack	30,094.0	233.32	2%		
Packeteers	2,166.0	159.00	0%					Packeteers	2,166.0	159.00	0%		
TCPL	1,936.2	121.92	0%					TCPL	1,936.2	121.92	0%		
Grand Total	944,509.0	211.61	100%	TOTAL	315,979.0	221.97	100%	TOTAL	1,260,488.0	214.20	100%		

	ORTHODOX			DARJEELING				
	SALE 18							
OFFER	690,513.6			Kgs	OFFER	59,437.4		Kgs
SOLD	671,162.0			Kgs	SOLD	28,783.0		Kgs
SOLD %	97%				SOLD %	48%		
ZONE	Kgs	AVG	%		Kgs	AVG	%	
Middle East	255,154.6	266.31	38%	Local	16,566.8	580.90	58%	
Others	154,180.2	284.45	23%	Exports	5,518.2	436.01	19%	
Exports	97,340.8	273.93	15%	Others	3,422.8	460.11	12%	
Local	87,035.7	265.36	13%	Domestic	1,313.4	328.23	5%	
CIS	33,467.0	258.41	5%	TCPL	1,081.6	880.70	4%	
Domestic	14,267.3	303.98	2%	Other Exports	475.6	1,064.74	2%	
Other Exports	14,197.0	265.49	2%	S.India	230.8	385.09	1%	
N.India	11,546.6	260.20	2%	W.India	129.4	400.00	0%	
W.India	3,972.8	317.80	1%	C.India	44.4	2,722.00	0%	
TOTAL	671,162.0	272.05	100%	TOTAL	28,783.0	547.41	100%	

ASSAM CTC BATTING ORDER (GTAC+CTTA) Sale 14 to 18

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
GATOONGA	27678	414.40	17776	330.84
HALMARI	32382	395.76	28885	340.94
MOKRUNG	14501	393.83	9704	312.18
SOTAI	10206	378.71	7239	330.76
DECKIAJULI	12867	365.37	29876	302.94
JAMIRAH	27239	363.40	0	0.00
DUFLATING	12352	358.93	0	0.00
HOOKHMOL	11940	358.68	0	0.00
BANAMALIE	5492	356.41	3635	310.49
KAMARBUND	3938	346.49	3446	300.73
SALKATHONI	34571	342.67	23267	290.03
DILLI CLONAL	10423	341.09	5483	232.53
SREE SIBBARI	8040	338.74	13242	269.30
GELAKEY	11230	336.85	5847	319.75
MANGALAM(CLSPL)	10443	334.31	16344	277.01
AMGOORIE	23458	331.06	38992	306.53
HIRAJULI	9482	330.33	16493	310.65
HARMUTTY	10909	329.18	0	0.00
DOOMNI	30322	328.51	34885	292.96
KENDUGURI HI GROWN	12746	324.17	4187	288.32
MAJULI	39913	323.65	36822	277.79
KHARIKATIA	20650	323.43	21432	312.91
BORMAHJAN	15079	322.29	16895	277.85
BORJAN	54792	321.08	0	0.00
HATIJAN CLONAL	14868	319.25	11780	236.38

* Above 3,000 Kgs.

DOOARS CTC BATTING ORDER (STAC+CTTA) Sale 14 to 18

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
LEESH RIVER	57781	343.11	85845	289.41
CHULSA	41874	342.04	40107	305.90
MEENGLAS	45528	332.55	61502	307.59
KARTICK	26953	326.75	39334	307.14
GHATIA ROYAL	34960	326.17	74888	296.18
DANGUAJHAR	44776	325.77	47265	304.42
HOPE	51385	322.97	57295	299.52
SANKOS	42581	320.47	40120	278.49
AIBHEEL	80301	319.48	142827	283.14
ZURRANTEE	29538	313.12	30613	287.68
JITI	81531	312.14	65310	298.19
PAHARGOOMIAH	77964	311.28	40397	320.60
MECHPARA	13223	310.53	44212	276.20
KUMARGRAM	27304	309.67	36770	289.68
HULDIBARIROYAL	63090	306.01	83562	274.86
BAMANDANGAGOLD	10593	302.91	17882	278.75
HILLAROYALE	31108	302.50	0	0.00
CHALOUNI	35863	301.03	42062	298.49
GANDRAPARA	67032	300.20	118819	281.50
RYDAK	42332	300.01	77454	298.43
GULMA	44897	299.39	50637	291.62
BHATKAWA	36860	297.00	68734	258.53
BARADIGHI	51721	296.07	55978	307.93
NANGDALA	29311	295.55	27485	280.60
NEW CHUMTA ROYAL	13782	295.21	9180	233.12

* Above 3,000 Kgs.

ASSAM ORTHODOX BATTING ORDER (GTAC+CTTA) Sale 14 to 18

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
SESSA 'B'	4767	364.04	19842	253.19
DEJOO	31773	345.77	38708	276.92
HARMUTTY	13353	336.19	39394	261.69
BORPATRA	8669	335.72	21744	250.23
BOKAKHAT	16772	293.14	9904	253.23
SINGLIJAN	17031	291.78	9094	269.45
NONOI	5627	284.06	0	0.00
KOILAMARI	120294	283.92	83210	253.37
MOHUNBAREE	6628	282.94	0	0.00
KOOMSONG	58150	282.63	33536	259.20
RAIDANG 'D'	138911	280.21	69497	258.74
SEAJULI	31547	279.02	20397	261.79
NALANI	30106	278.96	11825	257.00
BAGHJAN	86229	278.71	57285	248.81
NAHORANI	20391	278.68	0	0.00
DIKOM	45924	278.03	47773	259.32
HATTIALLI	55561	277.87	36688	260.86
NAMSANG	24587	277.18	18926	259.84
BOKEL	24431	276.81	46347	238.72
BARGANG	8221	273.99	23188	249.40
ZALONI	12149	273.59	14669	239.65
BEESAKOPIE	150271	273.05	97849	257.42
DHELAKHAT	34917	272.38	28971	250.01
KAMAKHYABARI EAST	19649	271.33	833	230.10
MAJULIGHUR	74050	271.21	62171	251.28

* Above 3,000 Kgs.

DARJEELING BATTING ORDER Sale 14 to 18

MARK	2022-23		2021-22	
	KGS	AVG	KGS	AVG
SUNGMA	827	1356.29	0	0.00
RISHEEHAT(ORGANIC)	1561	1225.79	0	0.00
PUTTABONG	1785	1202.31	0	0.00
MARGARET'S HOPE	4380	1091.22	3421	1078.08
NAMRING(UPPER)	1601	1074.54	2551	1358.21
GIELLE	1388	963.32	101	1406.00
TEESTA VALLEY	3109	923.35	304	1285.16
BALASUN	1889	898.18	0	0.00
GLENBURN	3010	847.75	2166	860.62
CASTLETON	5299	809.16	1830	1235.84
BADAMTAM (ORGANIC)	2681	791.28	729	1082.65
SINGBULLI (ORGANIC)	833	790.72	0	0.00
MIM	4285	758.06	424	657.89
BARNESBEG (ORGANIC)	1138	752.83	0	0.00
THURBO	6531	622.74	2014	909.78
GYA/MILLIKTHONG	1733	620.85	605	489.55
HILLTON	2976	587.38	0	0.00
UPPER FAGU	4337	341.80	3901	479.07
SNOWVIEW	1284	337.24	2258	364.59
MISSION HILL	5523	303.03	5818	490.33

* Above 500 Kgs.